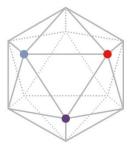
ProShare Baker Employee Services McKenzie. Forum 2018

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Gender Pay Gap Reporting – Reflections on the First Year

Jeremy Edwards – Baker & McKenzie LLP

GENDER PAY GAP REPORTING

LOOKING BACK



Deadline for reporting first year's data closed 4 April 2018



Median gap in hourly pay of published reports is 9.7% (Source: FT)



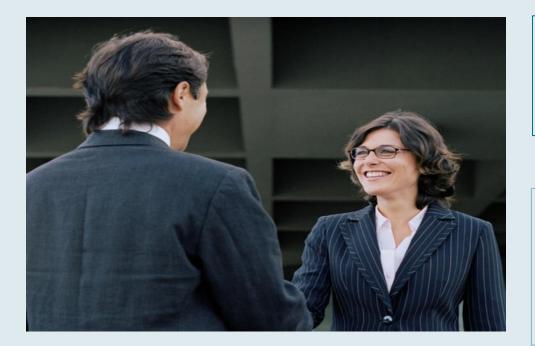
Intense media scrutiny of published reports. Confusion over distinction between gender pay gap and pay discrimination



Over 10,400 reports on government website. 1,500 employers missed deadline. Nearly 300 employers reported voluntarily



WHAT IS GENDER PAY GAP?



NOT

DIFFERENT PAY FOR SAME JOB=

ILLEGAL

IS

DIFFERENCE IN HOURLY PAY OF AVERAGE MAN AND AVERAGE WOMAN=

REPORTABLE FOR LARGE EMPLOYERS



WHAT ABOUT SHARE PLANS?

HOURLY RATE OF PAY

- Ordinary pay + bonus
- Timing relevant pay period
- Apportion bonus pay:
 - Options
 - RSUs

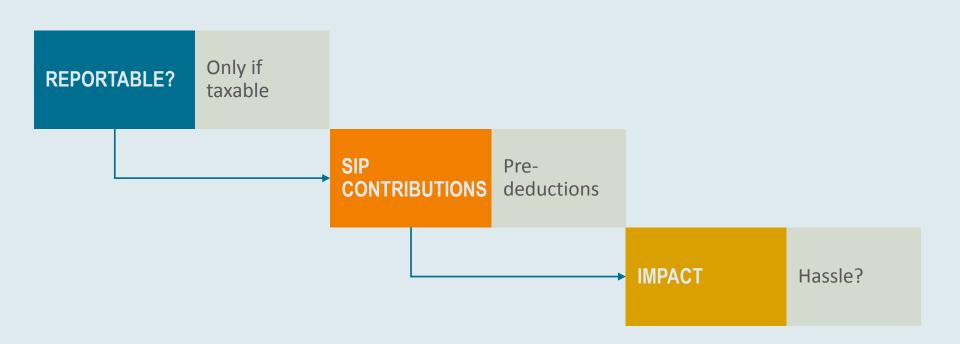
BONUS PAY

- Definition
- 12 month period
- Received
- Timing of tax charge
- No apportionment
- Option exercises





ALL EMPLOYEE PLANS



GENDER PAY GAP REPORTING

AVERAGE GAPS

Employee Population		Mean %	Median %
Under 250	₩ ₩	11.2	8.8
250 - 499	****	14.3	10.2
500 - 999	<u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u></u>	13.0	9.1
1,000 - 4,999	<u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u></u>	12.4	8.2
5,000 - 19,999	^ † † † † † † † † † †	13.8	8.7
20,000+	^<u>*</u><u>*</u>*<u>*</u>*<u>*</u>*<u>*</u>*<u>*</u>*<u>*</u>*	12.2	5.1



GENDER PAY GAP REPORTING

SECTORAL ISSUES

- Considerable variance between sectors
- Difficult to draw comparisons within sectors:
 - Impact of profile of UK workforce (e.g. manufacturing in UK vs. elsewhere)
 - Corporate structure
 - Some reported only on in-scope entities, others on all UK entities





GENDER PAY GAP REPORTING

DRIVERS



- Under-representation of women in STEM
- Under-representation of women in senior roles
 - But that's still a problem...
- Equal Pay Audits



GENDER PAY GAP REPORTING

DISTORTIONS

- Salary sacrifice (do women sacrifice more?)
- Bonuses showing up in hourly pay
- Part-timers and bonuses
 - e.g. BT would reduce gap from 11.2% to 3.5% if adjusted for parttime
- Exercise of stock options in relevant pay period (e.g. 3M)





GENDER PAY GAP REPORTING

EMPLOYEE/PUBLIC RESPONSE



- Widespread confusion:
 - Gender pay must = equal pay issue?
 - Description of day when women effectively stop earning
- Action plans:
 - Programmes for female graduates and "returners"
 - Gender targets (but note discrimination risk)
 - Agile working



GENDER PAY GAP REPORTING

2017 AND 2018 ANNUAL REPORTING SEASONS

and the







The Gender Pay Gap & All-Employee Schemes

Gabbi Stopp - ProShare

Period: 1 January to 31 December 2017

Published May 2018

SAYE Report: 421 companies

SIP Report: 417 companies

HMRC statistics for 2016-17 tax year:

- 510 companies operating SAYE
- 780 companies operating SIP

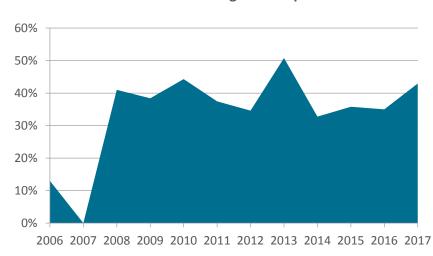




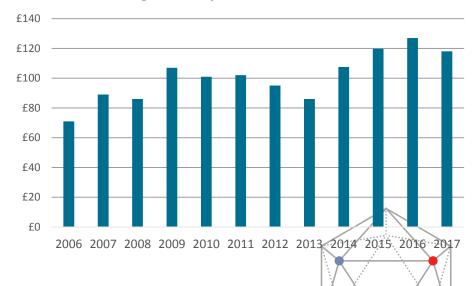


SAVE-AS-YOU-EARN

PARTICIPATION



SAYE Average Take-Up

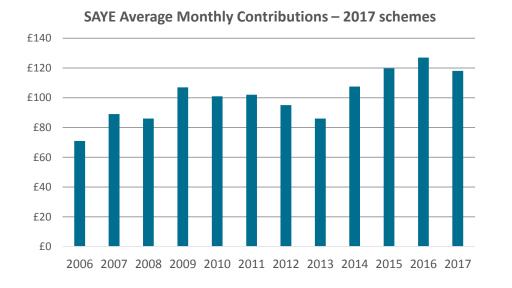






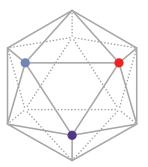
SAVE-AS-YOU-EARN

PARTICIPATION





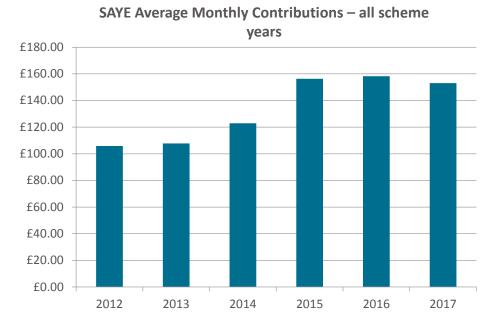
Average monthly contributions for female & male SAYE participants

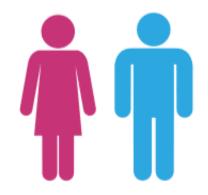




SAVE-AS-YOU-EARN

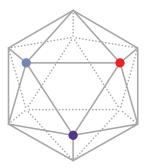
PARTICIPATION





£122.89 £154.40

Average monthly contributions for female & male SAYE participants

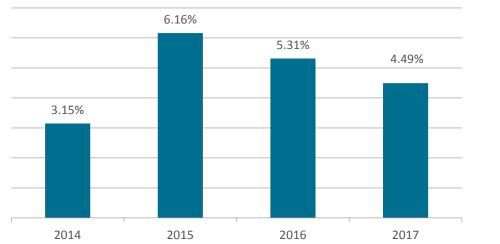


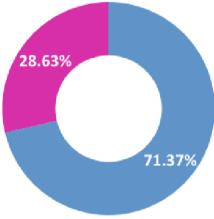


SAVE-AS-YOU-EARN

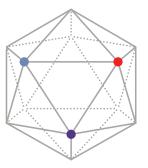
SAVING AT THE STATUTORY £500 MAXIMUM

Percentage of participants saving at £500 max (all contracts)





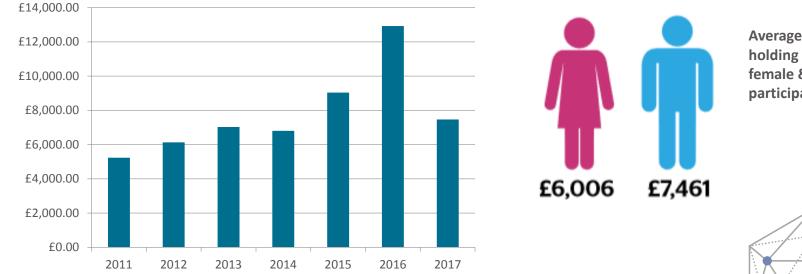
Gender breakdown of participants saving at £500 maximum



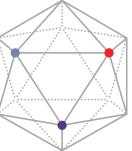


SHARE INCENTIVE PLAN

HOLDING VALUES



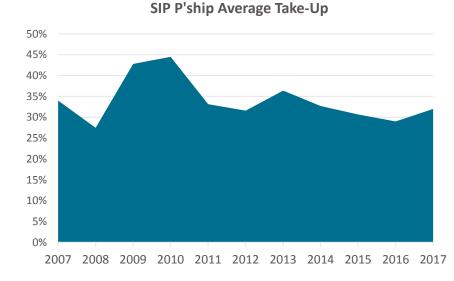
Average SIP holding values for female & male participants

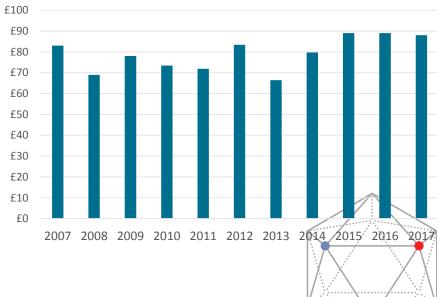




SHARE INCENTIVE PLAN

TAKE-UP & INVESTMENT





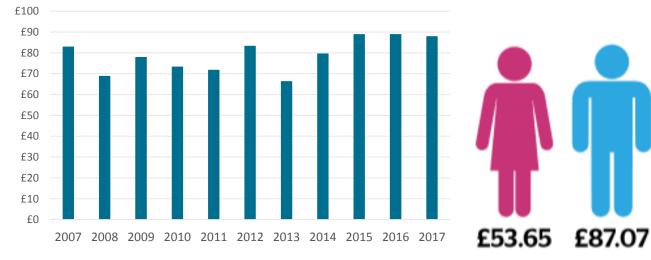
Average SIP P'ship Contribution



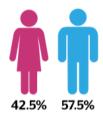
SHARE INCENTIVE PLAN

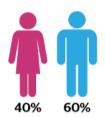
INVESTMENT & PARTICIPATION

Average SIP P'ship Investment

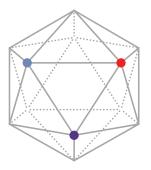


Monthly investment





Eligibility & participation





ProShare

2017

SAYE & SIP SURVEY

In conclusion:

- 'gap' between female and male SAYE & SIP participation values – downstream effect of broader GPG contributing factors;
- other factors may also be at play e.g. unconscious biases around saving & investing;
- benchmark your own plan participation profiles;
- consider how to address your plans' 'gap' e.g. communication, timing, channels, financial education.

